



Bourne Landing Realtors, Inc.
248 Main Street Buzzards Bay, MA 02532
www.century21bourne.com 508-759-2525

Have You Heard That We Are In The Strongest Rental Market In Years?



Landlords Needed!

Suddenly out of the blue you have found out that a new position has opened up within your company and they are asking you to relocate your family to the other side of the country. The job opportunity is too good to pass up so you decide to take the position. You realize you are going to need to either *sell or rent your home*. And you will need to find housing in your new town.

There is a good possibility there are folks who would like to rent a nice home rather than commit to purchasing if they feel they could be transferred in a short time period or feel market values are still sliding and don't want to sell yet.

Should you consult with a local Realtor to determine how well the rental market is performing? Has the rental market done as poorly as the Real Estate market or is there demand for rental housing? Some rental markets have done very well. Cape Cod and the South East Coast of Massachusetts is such an area. Whether you are a landlord or looking for a rental, why should you call Century 21 Bourne Landing?

MARKET COVERAGE

Every week, our office receives dozens of inquiries from prospective tenants via the internet, from telephone calls or just folks coming into our office in downtown Bourne. We are members of three major Multiple Listing Boards including Cape Cod and Islands, Property Information Network of Massachusetts as well as the CENTURY 21® National and International Network. As a matter of fact, in 2011, our office had the largest percentage of market share of properties rented in Bourne and Wareham.¹

EXPERIENCE

Our Century 21 Bourne Landing Realtors office has been open and in the same Main Street location for more than 36 years, so our agents are well known, referred often and trusted. Our Realtors are knowledgeable about rentals and will find a tenant for you. Your Century 21 Bourne Landing Realtor will create listings for all Multiple Listing Boards, post your listing on our website and most importantly, your rental property will be featured on the **internet's top rental websites**.

¹ Data source: Multiple Listing Service



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LISTINGS AND SHOWINGS

We will answer the telephone calls and internet inquiries from prospective tenants for you. We will show your rental property to many prospective tenants in an effort to rent your property. We'll show your rental property 7 Days a week

TENANT SCREENING TOOLS

Picking a responsible tenant becomes critical. We give you with the tools you need to select the best tenant for your property. We will provide you with a comprehensive *Rental Application* and a *Tenant Performance Report* from all prospective tenants. The Tenant Performance Report includes eviction history, prior landlord contact information, prior rental addresses as well as an easy to interpret retail credit report with bankruptcies, collection and past due information. The tenant pays for the report.

LEASES AND RECEIPTS

Your Century 21 Bourne Landing Realtor will prepare your lease related documents (i.e., receipts for last month rent and security deposits if applicable) and will take care of the lease signing process with the tenant.

YOUR BOTTOM LINE

When you work with a Century 21 Bourne Landing Realtor, you get the best market coverage and experience. We take care of all of all the showings and do all the document preparation. You get pre-screened applicants and easy to understand reports so that you can select your tenant.

Tenant quality is maximized, vacancy time for your rental is reduced and that's the bottom line!